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Sarah Martinez *Reimbursement Consultant*

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With over ten years of financial and accounting experience, Sarah has developed an expertise in various facets of accounting, finance and revenue cycle. This includes

work as a Revenue Cycle Specialist for a rural referral center and teaching hospital and as a Financial Analysis as part of a health system.

Over the years, Sarah has provided analytical support for process improvement initiatives, as well as assisted with the annual budget, monthly close processes, and bank and G/L general ledger reconciliation. She has worked on audits in conjunction with hospital compliance departments, drafted policies, procedures, and user guides to improve productivity and compliance and served as the Program Coordinator for a hospital system benchmarking program that included over fifty departments. Additionally, Sarah has developed and provided training classes for physician practice support.

Currently Sarah serves as a Reimbursement Consultant, working with hospitals of various designations, Continuing Care Facilities, Federally Qualified Health Centers, and Rural Health providers to assist them in optimizing their reimbursement opportunities. Her focus includes work with contractual reviews, preparation of various cost reports, cost report strategies and governmental and third-party appeals and reopens.

Sarah holds a Bachelor of Science from Evangel University. She is a current member of the Michigan Great Lakes Chapter of the Healthcare Financial Management Association.