

Innovative Strategies. Exceptional Results.



## STEVE SPRAGUE, CHFP, CPA Director of Reimbursement

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As the Director of our Volume Decrease Adjustment team, Steve offers our clients over ten years of healthcare regulatory reimbursement and payment experience. This includes

work as a Senior Payer Strategy Analyst for one of the nation's largest not-for-profit health systems.

Steve has assisted numerous rural hospitals in ensuring that they benefited from the special reimbursement opportunities available through their designation. This includes the successful completion of Volume Decrease Adjustment requests for Sole Community and Medicare Dependent Hospitals, up to and including Provider Reimbursement Review Board (PRRB) hearings, and analysis and conversions for Rural Health Clinics and hospital departments seeking Provider-Based status. His innovative problem-solving capabilities and the ability to link business strategies to successful outcomes is invaluable as he supports clients through the appeal process.

Through the years, Steve has worked with a variety of Medicare Administrative Contractors to optimize reimbursement for a range of healthcare providers. He has been deeply involved in several cost report preparations and optimizations engagements and has analyzed cost report structures, statistical allocations, and data to ensure proper reimbursement for facilities in multiple states. His work included interim, short-year, and full year cost report review and preparation. He has assisted with local and national commercial contract negotiations including modeling proposed payer contract changes for hospitals, ambulatory surgical centers, ancillary services, and physician services; performing risk assessments of various negotiation strategies; and preparing presentations for senior leadership. He has also performed system wide analysis of the potential impact of payer policy changes.

Prior to joining The Rybar Group, Steve spent a number of years working in financial analyst positions across multiple markets. During this time, he has developed an expertise in all facets of accounting, including corporate budgeting, financial reconciliations, and financial reporting. His experience includes multiple years as a Corporate Controller for a national business strategy organization.

Steve holds a Masters of Accounting degree from the University of Michigan and is a current member of the Great Lakes Michigan Chapter of Healthcare Financial Management Association.