

Transaction Advisory Services

The healthcare industry continues to be an active environment for merger and acquisition activity. These transactions often need experts on both the sell-side and the buy-side, to evaluate the healthcare revenue cycle and balances for patient accounts receivable and third-party payor settlement positions. Once your client makes the decision to merge, acquire, sell, joint venture, or partner, our team of consultants can assist you with the due diligence and post-transaction stages of the process.

The Rybar Group's consultants work hand-in-hand with transaction advisors and investment firms nationwide, providing valuable insight and clarity on financial, reimbursement, and payment-related issues. By leveraging our in-depth knowledge and expertise, our guidance is key to supporting your client's investment decisions.

Our Transaction Advisory Services Include:

- Balance Sheet Review
- Reimbursement Rate / Cost of Care Analysis
- Assessment of Reimbursement Policies and Procedures
- Identify Reimbursement Risks and Opportunities Based on Current and Proposed Regulations
- Evaluation of Existing Accounts Receivables, Including Aging and Bad Debt Statistics
- Valuation of Third-Party Payor Settlement Receivables/Payables
- Regulatory Scan, assessing the current regulatory and reimbursement environment and identifying potential changes that could have an impact
- Contract Assessment, Including Guidance on Payer Strategies and Negotiation Support
- Review of Internal Controls, Compliance Processes and Procedures for Coding, Claim Creation, Submission and Payment Posting, Validating Adherence to all Applicable Guidelines
- Review of Remittance Advice, Low-Paid Claims, and Denied Claims to Determine Root Causes, Patterns and Breakdowns Responsible for the Denials.
- Certificate of Need Legislation Evaluation



For over 30 years, The Rybar Group has been the trusted source for healthcare providers seeking to optimize their financial viability. Our exclusive focus on the healthcare industry means we understand the challenges of balancing efficient business operations with patient care. Healthcare organizations must make effective use of reimbursements, navigate federal and third-party strategies, and maintain compliance in an ever increasingly complex landscape.

The Rybar Group brings in-depth industry knowledge to help our clients create robust strategies and solutions that work in tandem with their organization's goals. Our team leverages decades of regulatory clinical and financial healthcare expertise coupled with the experience serving healthcare organizations of all designations and sizes across the United States. We believe it is this combination of experience, financial, and industry knowledge that provides a unique perspective and know-how that provides the greatest benefits to our clients.